## Current Account Switch Service dashboard <br> Issue 39: Covering the period 1 April 2023 to 30 June 2023

## Market commentary

The Current Account Switch Service has now completed 9.5 million switches since launch and successfully redirected 137.8 million payments.

There were $\mathbf{3 3 8}$,194 switches in Q2 2023. Switches took place across 48 participating banks and building societies.

The service has completed $99.5 \%$ of switches within seven working days. In Q2 2023 awareness and satisfaction levels were $75 \%$ and $91 \%$ respectively.

The customer data which is three months in arrears shows that from January to March 2023, NatWest had the highest net switching gains, followed by HSBC, Lloyds Bank, RBS and Santander.

## Performance overview

## End user awareness

End user awareness of the Current Account Switch Service was at an average of 75\% through Q2 2023.

## Satisfaction with the service

During Q2 2023, 91\% of those that had used the Current Account Switch Service in the last five years said they were satisfied with the overall process.

## Seven day switch completion

$99.5 \%$ of switches completed in the seven working day timescale.

## Advertising reach

Earlier this year the Current Account Switch Service conducted an advertising campaign to raise awareness of the benefits of switching. The campaign reached $93 \%$ of all adults, above the Service's mandated performance criteria.

## End user awareness and confidence

End user awareness of the Current Account Switch Service is currently at 75\% for Q2 2023. The Confidence Index is at $77 \%$ for the same period.


To measure end user awareness, confidence, and satisfaction of the service, a monthly online omnibus survey is undertaken with people aged 18 and over, using a sample size of over 2,000 respondents across Great Britain and Northern Ireland. For 'end user awareness', an end target of $75 \%$ was set in the middle of 2015.
End user awareness is measured by respondents answering 'Yes' to the question: 'Have you heard of the Current Account Switch Service?'

## Seven day switch completion

In Q2 2023 99.5\% of switches were completed in the seven working day timescale.

## Satisfaction with the service

During Q2 2023, 91\% of those that had used the Current Account Switch Service in the last five years said they were satisfied with the overall process.


Due to rounding, combined figures do not always add up to $100 \%$.
End user satisfaction is measured by respondents who are identified as having used CASS in the last five years, answering to the question: 'How satisfied were you with the overall process of switching banks.' The target for satisfaction is $90 \%$.

## Advertising reach

Earlier this year the Current Account Switch Service conducted an advertising campaign to raise awareness of the benefits of switching. The campaign reached $93 \%$ of all adults, above the Service's mandated performance criteria.

## Switching data

The total number of switches since the service launched in 2013 now stands at 9.5 million.

O-D In the past 12 months (1 July 2022 to 30 June 2023) there were $1,277,484$ switches

Monthly switching volumes



|  | Total <br> Switches | \% personal vs small <br> business and charity ${ }^{1}$ | Switches <br> with <br> Guarantee | Switches without <br> Guarantee ${ }^{2}$ |
| :--- | ---: | ---: | ---: | ---: |
| Jan-23 | 65,976 | $97.2 / 2.8$ | 64,879 | 1,097 |
| Feb-23 | 119,983 | $98.3 / 1.7$ | 118,759 | 1,224 |
| Mar-23 | 155,116 | $98.4 / 1.6$ | 153,377 | 1,739 |
| Apr-23 | 118,755 | $98.3 / 1.7$ | 117,193 | 1,562 |
| May-23 | 105,300 | $98.1 / 1.9$ | 103,626 | 1,674 |
| Jun-23 | 114,139 | $98.4 / 1.6$ | 112,470 | 1,669 |

## ${ }^{1}$ Small business and small charity switches

Small business and small charity switches are collated as one figure because many banks and building societies record their small charity accounts as small businesses. Additionally, as this information is based on the type of account and not the type of end user, the percentage of small businesses and small charities that have switched will be higher than the figure shown. This is because many small businesses - especially sole traders - might use an additional personal current account for their business transactions rather than a small current account.
${ }^{2}$ End user elects to leave old account open and is therefore not covered by the Switch Guarantee. Switches (with and without the Guarantee)
Some end users choose to move their Direct Debits, standing orders and bill payments to a new bank or building society - using the switching system - whilst keeping their old account open. This means that the end user does not receive the Guarantee or benefit from the redirection service. These switches are included to allow a proper comparison between switching levels now with those before the service launched

Pay.UK is publishing the data below on behalf of CASS customers who have consented to its disclosure. This commercial data is owned by the individual customers and any questions should be directed to the organisations concerned. This data will be published every quarter. The data provided is for Q1 2023 (so for switches completing between 1 January and 31 March 2023 and is therefore three months in arrears).

This table presents the number of full account switches* completing in the reporting period.
*This data includes personal end users, small businesses and small charities that have switched using the Current Account Switch Service and received the benefits of the Guarantee and payment redirection services.
AIB Group (UK) p.l.c. includes the AIB (NI) and Allied Irish Bank (GB) brand switches Co-operative includes the Smile brand switches

HSBC includes First Direct brand switches
RBS includes Coutts and Isle of Man brand switches
Virgin Money and Clydesdale Bank merged in 2020
Chase Bank joined the service in Q2 2023, its switching figures will be included in the next dashboard

Low Volume Customers comprises Arbuthnot Latham, C Hoare \& Co, Coventry BS, Cumberland BS, Habib Bank Zurich plc, Hampden \& Co, Investec, Reliance Bank, Spectrum Financial Group, Think Money Ltd, Unity Trust \& Weatherbys Bank switches.

|  | Gains | Losses | Net Gains |
| :--- | ---: | ---: | ---: |
| Brand | 17 | 883 | -866 |
| Bank Of Ireland | 93 | 425 | -332 |
| Bank of Scotland | 2,192 | 4,650 | $-2,458$ |
| Barclays | 6,873 | 25,528 | $-18,655$ |
| Co-operative | 6,553 | 7,912 | $-1,359$ |
| Danske | 219 | 585 | -366 |
| Halifax | 17,134 | 38,456 | $-21,322$ |
| HSBC | 74,416 | 45,930 | $\mathbf{2 8 , 4 8 6}$ |
| Lloyds Bank | 48,163 | 37,204 | $\mathbf{1 0 , 9 5 9}$ |
| Monzo Bank Limited | 10,182 | 17,817 | $-7,635$ |
| Nationwide | 9,899 | 44,158 | $-34,259$ |
| NatWest | 71,590 | 25,939 | 45,651 |
| RBS | 11,686 | 7,521 | 4,165 |
| Santander | 38,821 | 34,729 | 4,092 |
| Starling Bank Ltd | 12,906 | 12,607 | 299 |
| Triodos Bank | 411 | 318 | 93 |
| TSB | 19,229 | 15,960 | $\mathbf{9 , 2 6 9}$ |
| Ulster Bank | 3,096 | 783 | $\mathbf{7 7}$ |
| Virgin Money | 531 | 9,336 | $-6,240$ |
| Low Volume Customers | 1,501 | -970 |  |

The Current Account Switch Service has completed over 9.5 million switches since launching in 2013, 1,277,484 of which have come in the past 12 months. In comparison, the 12 months before ( 1 July 2021 to 30 June 2022) saw 850,243 switches take place.
In Q2 2023, 338,194 switches took place through the service, compared to 191,777 in Q2 2022. Additionally, $99.5 \%$ of the switches completed between April and June 2023 were done so within seven working days.

Between January and March 2023, NatWest was the customer with the highest net switching gains. NatWest was followed by HSBC, Lloyds Bank, RBS, and Santander.
In Q2 2023, awareness levels for the Current Account Switch Service sat at 75\%, while satisfaction levels totalled 91\%. In Q2 2023, 75\% recognised the Service's Trustmark and 69\% recognised the Current Account Switch Guarantee.

Confidence in the Service, determined by end users agreeing with the following statements: it would be easy for me to switch, it would be quick for me to switch, I think it is a secure and reliable process, and any problems would be dealt with effectively, remained high at $77 \%$ over the quarter.

Overall, $75 \%$ were aware of the Current Account Switch Service in Q2 2023, compared with $79 \%$ in Q1 2023. Age and gender continued to be key factors in awareness of the Service. Men remain more aware of the Service, at $77 \%$ compared to women at $74 \%$. Awareness of the Service among those aged under 25 sat at 37\% in Q2 2023, but awareness remained highest among those aged 65 and older, at $92 \%$.

In Q2 2023, 91\% of Current Account Switch Service end users were satisfied with the process and 86\% would recommend the Service. Of those who switched account, $\mathbf{7 1 \%}$ prefer their new current account to their old one, with just $\mathbf{2 \%}$ saying it's in some way worse.
Service-related, non-financial benefits remain the core reasons that people prefer their new current account to their old one, with online or mobile app banking ( $\mathbf{4 1 \%}$ ) and customer service ( $29 \%$ ) listed as the top two reasons for people preferring their new current account. However, financial benefits including interest earned (29\%) and account fees or charges (25\%) were the third and fourth most important factors.

